



CAMBRIDGETM
WILKINSON

CAPITALIZE ON OUR CONNECTIONS.

Cambridge Wilkinson is a leading global investment bank raising capital for Environmental, Social, and Governance (ESG) mission-oriented firms.

FOCUS – Our ESG Capital Solutions Group provides focused capital raising services to companies operating across the ESG spectrum. As climate change continues to be a growing concern, the number of asset managers integrating ESG principles into their portfolio mandates has increased dramatically. Whether your mission is electrification of the economy, green buildings with optimized water and energy usage, running in the race to net zero, or a sustainable and socially responsible world, we have a strong roster of sources who are actively seeking to deploy capital with the goal of creating lasting benefits for the environment while delivering strong financial returns.

SPEED – When you need additional capital, or an M&A opportunity arises, everyday counts. An optimized capital structure can help reduce risk and create significant value. Otherwise, opportunities could pass you by, your cost of capital may not be competitive, or you may lack sufficient liquidity to weather periods of volatility. You need our nimble approach and speed to market to complete an acquisition, refinance, expand your product line, or capitalize for growth.

CONNECTIONS – Completing transactions quickly requires a highly targeted approach, knowing who to go to, and who is the best fit. We have a network build over decades of successful transactions which includes bank and alternative lenders, credit funds, large family offices, institutional investors, private equity, offshore relationships, and strategic and financial buyers and sellers. With deep transaction experience and deep sector expertise, we have established relationships throughout many industries.

CONFIDENCE – You get senior-level attention and the confidence that comes from a proven track record of optimizing transactions and capital structures, delivering on promises and looking out for our clients' best interests. Our leadership team brings diverse perspectives gained from a wide range of experience in investment banking, corporate finance, and family office as well as building and owning specialty finance companies.

Capital Raises

Our team of senior investment bankers provides comprehensive transaction management every step of the way. From business lines of credit funded by banks to unitranche facilities, receivables financing facilities, ABL, cash flow loans originated by non-bank capital providers as well as equity investors from minority to control to full buyout, we have the expertise to structure the right financing and /or capital for each situation.

- Debt and equity capital raises from \$25 million to \$5 billion.
- Raising minority equity, control equity and equity growth capital.
- Raising debt from senior secured to unsecured facilities.
- Dedicated ESG project financing.

M&A Advisory

Our talented team of professionals offers unparalleled financial advisory and M&A expertise with the sophistication you would expect from bulge bracket firms while maintaining the personal touch of a boutique investment bank. Business owners, investors and management teams rely on us for execution on their buy-side and sell-side M&A objectives.

ESG Capital Raising

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All securities assignments are completed through Avalon Securities, Ltd. a FINRA and SEC registered broker-dealer.

Representative Areas of Focus in Environmental, Social, and Governance (ESG)

Renewable Energy

The demand for numerous types of clean energy is skyrocketing. We support renewable energy sectors including:

- Solar
- Wind
- Hydro & Tidal
- Geothermal
- Biomass
- Fusion

Electric Vehicle (EV) & Energy Efficiency

Innovations across the EV and energy space have made the vision of an all-electric future closer to a reality. We support EV and energy sectors including:

- EV Infrastructure
- Smart Grids & Energy Management Solutions
- Battery Technology
- Manufacturing
- Green Buildings

Direct Air & Carbon Capture

With the goal of reducing new emissions and removing existing ones from the atmosphere, the race to net zero is on. We support carbon reduction and removal technologies including:

- Carbon Capture and Sequestration (CCS)
- Carbon Capture, Utilization, and Sequestration (CCUS)

Waste Management

Resource consumption has grown tremendously. We want to advance towards a zero-waste world by supporting sectors including:

- Recycling & Reuse
- Waste Management
- Waste-to-Product
- Waste-to-Energy

Indoor Vertical Farming

The popularity of organic food has led to massive increases in the demand for vertical farming. We support infrastructure & technology as well as soil-free strategies including:

- Hydroponics
- Aquaponics
- Aeroponics

Social Impacts

Creating a better future does not stop with the environment. We actively work towards a socially responsible world by providing support towards:

- Minority and Women-owned Businesses
- Public Health & Safety
- Education Advancement



Representative Transactions

ESG Focused Specialty Finance Company

Women-Led Company

\$265MM

Equity, Mezzanine and
Debt



Specialty Consumer Credit Card Company

Women, Minority-Led Business

\$35MM

Senior Secured Debt
Facility



Specialty Real Estate Lender

*Financing for Low Income Family
Housing*

Up to \$200MM

Mezzanine Facility



Workforce Housing/Real Estate

\$75MM

Senior Secured Debt
Facility

