



CAMBRIDGE[™]
WILKINSON

CAPITALIZE ON OUR CONNECTIONS.

Cambridge Wilkinson is a leading global investment bank with a focus on the specialty finance sector.

SPEED – When you need additional capital, or an M&A opportunity arises, every day counts. An optimized capital structure can help reduce risk and create significant value. Otherwise opportunities could pass you by, your cost of capital may not be competitive, or you may lack sufficient liquidity to weather periods of volatility. You need our nimble approach and speed to market to complete an acquisition, refinance, expand your product line, or capitalize for growth.

CONNECTIONS – Completing transactions quickly requires a highly targeted approach, knowing who to go to, and who is the best fit. We have a network build over decades of successful transactions which includes bank and alternative lenders, credit funds, large family offices, institutional investors, private equity, offshore relationships, and strategic and financial buyers and sellers. With deep transaction experience and deep sector expertise, we have established relationships throughout many industries.

CONFIDENCE – You get senior-level attention and the confidence that comes from a proven track record of optimizing transactions and capital structures, delivering on promises and looking out for our clients' best interests. Our leadership team brings diverse perspectives gained from a wide range of experience in investment banking, corporate finance, and family office as well as building and owning specialty finance companies.

FOCUS – Our Specialty Finance Group provides focused services to North American companies, including asset-based lenders, factors, purchase order finance companies, equipment lessors, trade finance providers, bridge lenders, consumer finance companies, non-bank real estate lenders, financial technology companies and all other specialty finance firms. Commercial and consumer finance companies rely on us to help increase lending power, complete acquisitions, or to capitalize growth opportunities.

We provide an unwavering commitment to our clients, assuring them they have the highest level of attention, focus and expert services available.

Capital Raises

Our team of senior investment bankers provides comprehensive transaction management every step of the way. From business lines of credit funded by banks to unitranche facilities, receivables financing facilities, ABL, cash flow loans originated by non-bank capital providers as well as equity investors from minority to control to full buyout, we have the expertise to structure the right financing and /or capital for each situation.

- Debt and equity capital raises from \$25 million to \$5 billion.
- Raising minority equity, control equity and equity growth capital.
- Raising debt from senior secured to unsecured facilities.

M&A Advisory

Our talented team of professionals offers unparalleled financial advisory and M&A expertise with the sophistication you would expect from bulge bracket firms while maintaining the personal touch of a boutique investment bank. Hundreds of business owners, investors and management teams rely on us for execution on their buy-side and sell-side M&A objectives.

SPECIALTY FINANCE INVESTMENT BANKING

cambridgewilkinson.com
1-646-582-9423

All securities assignments are completed through Avalon Securities, Ltd. a FINRA and SEC registered broker-dealer.

REPRESENTATIVE TRANSACTIONS

CONSUMER
FINANCE
COMPANY

\$150 Million

Senior Secured
Debt Facility



SPECIALTY REAL
ESTATE LENDER

Up to \$200 Million

Mezzanine Facility



SPECIALTY
FINANCE
PROGRAM

\$150 Million

Senior Secured
Debt Facility



TELECOM

\$150 Million

Factoring & Purchase
Order Funding



SPECIALTY
FINANCE

\$125 Million

Equity



REAL ESTATE
LENDING
PLATFORM

\$100 Million

Debt Facility



GLOBAL
CONSTRUCTION
COMPANY

\$100 Million

Factoring & PO
Finance Facility



SPECIALTY
FINANCE

\$50 Million

Senior Debt



NON-PRIME
CONSUMER
CREDIT
PROVIDER

\$50 Million

Senior Secured
Debt Facility



SUB-PRIME
CONSUMER
CREDIT
PROVIDER

\$40 Million

Senior Secured
Debt Facility



REAL ESTATE
SPECIALTY
FINANCE

\$300 Million

Senior Debt



REAL ESTATE
SPECIALTY
FINANCE

\$200 Million

Senior Debt

